



Executive Board

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**Texas Association of Health Underwriters
17th Annual Convention**



**April 23-26, 2005
Marriott Town Square - Sugar Land, Texas**

CALENDAR

April 1st

CBAHU Day of Education
CBAHU Monthly Luncheon
Don't be a "fool" and miss this
education opportunity!!!

April 23rd - 26th

TAHU Convention
Sugarland, Texas
See TAHU Website for full
details.

June 26th - 29th

2005 NAHU Annual Convention &
Exhibition
Miami, Florida

Exciting things are coming your way in April at the TAHU 17th Annual State Convention. We will be meeting in the brand new Sugar Land Towne Square - voted Best Place to Take an "Out-Of-Towner"....is to Sugar Land Towne Square! What better time and place for golf, interacting with exhibitors, leadership workshops, continuing education, entertaining keynote speakers, the Hollis Roberson Awards Banquet and finding out "How Sweet It Is" to be a part of the Health Underwriters in beautiful Sugar Land!

All booth space has been sold! A few sponsorship packages are still available and we have a great program planned just for YOU! This year's program includes dynamic speakers - William Chrystal aka John Adams, Christopher Lowell aka Ben Franklin, Giff Nielson KHOU Sports Director, Professor Larry McCullough from Rice University - to name a few! There will be opportunity to obtain up to 5 continuing education credit hours from well-renowned speakers representing our Association AND plenty of time to visit with exhibitors!

For questions, email management.company@tahu.org.

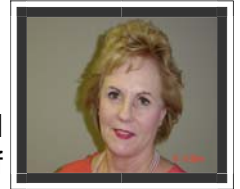
We look forward to seeing you at this great event!

[Hotel Preferred Rate Deadline is April 2, 2005!](#)

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MEMBERSHIP REPORT



Top of the morning/day to all you "Leprechauns."

we all know it's here.

up the good work of "Asking" our fellow agents to join CBAHU.

Are the eyes of March shining down on you as we start, can you believe the month of March. It seems like Christmas was just a few days ago.

We are neck and neck with El Paso to win the small chapter



How is everyone doing in our new membership contest, the Super Bowl membership drive. It will end on the last day of May, which will be upon us before

award for the contest period of 05/01/04 through 3/31/05. Let's all push hard and keep

So put on your best "GREEN" outfit so you won't get pinched and bring in those new recruits for our goal of 10 new FULL members by the end of May. Happy St. Patrick's Day to all.

Terri Chavarry,
Membership Chair

NEW MEMBERS

AMBER HAMILTON - Walker & Associates
Recruited by: Andrea Chisolm

LINDA B. WALKER - Walker & Associates
Recruited by: Andrea Chisolm

MARLA McGLADE - Met Life
Recruited by: Shelly Love

EMERALDA SILVA - Humana
Recruited by: Debra Nivens

T. FRANK ARMSTRONG - Armstrong Agency
Recruited by: Laura Hebert

LOUIS HOGAN - Independent Agent
Recruited by: Terri Chavarry

JUDY BUTLER - Portamedic
Recruited by: Elsie Gaertner

ASSOCIATE MEMBER

DANA AMAYA - Baker Benefits Administrators, Inc.
Recruited by: Kathy Greene

Dress For Success® South Texas, a non-profit organization that provides interview-appropriate clothing, image and career counseling services as well as job retention services to low-income women seeking employment celebrated the official Grand Opening of New To You Clothing, a thrift store to benefit Dress for Success. It is located at 626 Old Robstown Rd., Corpus Christi and is open Tuesday to Saturday from 10 am - 6 pm. Gently used clothing, shoes, jewelry and shoes are available at amazingly low prices. They invite you to visit their thrift store, do some shopping and support their organization. Donations of women's items are also welcomed at any time.

Dress for Success would also like to thank members of CBAHU for their recent donation in conjunction with the grand opening of their resale shop. The funds were greatly appreciated.

Members of CBAHU - You make a difference!



SHELTERBOX USA UPDATE

Submitted by: Rick Ott

\$35,270 is the amount forwarded to ShelterBoxUSA by our district to date, providing 39 boxes supporting 390 people. The donations have come both from Rotarians and other members of our communities. Donations in the pipeline will take us past \$40,000 on our way to \$50,000. Astounding ! Congratulations !

ShelterBoxUSA reports that 2,100 boxes serving 21,000 have been dispatched from headquarters in England from support from all over the world.

Continue to think big and outside the box. The more that members of our communities and their companies hear of Shelterbox the more they are participating; your efforts are providing significant leverage.

Our thanks go to the office of the Corpus Christi club and to Rick Ott for handling all the details.

Be watching for further updates.

DG George H. Dawson



US tents in Sri Lanka

CBAHU's Day of Education
Friday, April 1st, 2005

The goal of the CBAHU Day of Education is to provide our members and associated industry representatives with the tools and information they need to improve their business practices.

AGENDA

7:30am Registration & Continental Breakfast
Sponsor: Allstate Workplace Div.

8:00- 8:15 Opening Remarks
Denise Villagran, CBAHU President

8:15am - 9:15am (1) HR CE
John Pilcher, M.D.
Weight Loss Surgery: Treating Obesity in the Workforce

9:15 - 10:15am (1) HR CE
Bob Calvisi, Calvisi & Associates
Disease Management Prevention

10:15am - 11:15 (1) HR CE
Eric Glenn, Humana
Legislative Update

11:15am - 11:30 Break

11:30 - 1:00pm CBAHU Lunch Program
Keynote Speaker: Trei Wild, President,
National Association of Health Underwriters
Sponsor: Corpus Christi Medical Center
Steve Woerner, CEO

1:15pm - 3:15 (2) HRS CE
Carol Bailey, Pharmaceutical Strategies Group
Drugs: Players, Payors, Trends & Solutions

3:15pm - 3:30pm Afternoon Break
Sponsor: United Healthcare

3:30pm - 4:30pm (1) HR CE
Patrick Wilder
Pre-Paid Legal & What Every Agent Should Know

4:30 Closing Remarks & Dismissal
Denise Villagran

Total CE Hours Offered: (6) HRS CE

REGISTRATION FORM

Name: _____

Company: _____

Address: _____

City: _____

State: _____ Zip: _____

Phone: _____

Email: _____

Registration Fees:

Fee includes all conference materials, refreshment breaks and lunch.

Early-Bird Registration Special!!!

\$75.00 per Member. Registration with payment must be received PRIOR to April 1st.

\$90.00 Member Rate, Day of Event
\$100.00 non-member

Credit card requires 4% surcharge:

Card: _____

Number: _____

Exp. Date: _____

Sign: _____

Mail your registration forms to:

Elsie Gaertner, Treasurer
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Questions? Contact Tricia O'Brien, @ 361-980-5258,
or email: patricia.o'brien0001@hcahealthcare.com.