

Coastal Bend Association of Health Underwriters



CALENDAR

October 12th 2010,
CBAHU Monthly
Luncheon



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October 2010



Polly's Ponderings...

Symposium was a huge success. Thank you to all who participated. We had great sponsors. United Healthcare was our big event sponsor. We also had Humana, Blue Cross Blue Shield, Aflac, BBA Life Agency, and Lincoln Financial. Judge Loyd Neal was great as our lunch speaker. We had 6 great hours of CE. I am so sorry if you missed it.

I mentioned before a legislative meeting. Stay tuned for the event date.

At our October luncheon, Mark Bellman, from United Healthcare will be giving a CE on the employer subsidy benefits. Should be a great meeting. Hope to see you Oct. 12, at 11:30, at the Hilton Garden Inn. The CE will start exactly at 12:00 p.m.

NAHU is focusing a tremendous amount of resources on making sure that state-based health insurance exchanges will be implemented successfully and include a strong agent/broker presence. We are so lucky in the state of Texas to have Misty Baker serve as the exchange coordinator. This is a three-year commitment for Misty. The states will be working on exchanges through January 2014.

I will not be at the meeting in October. Denise Villagran will preside over the meeting. I am having my hip replacement replaced. Long story!

Thank you so much for being a member of our Association. Remember to keep your ducks in a row.

CBAHU President, Polly Harris



CBAHU Executive Board

President	Polly Harris
President Elect	Denise Villagran
Vice President	Bob Corrigan
Treasurer	Elsie Gaertner
Secretary	Shelley Love
Past President	Tina Durand

Committee Chairs

Membership	Nidia Hafer
Awards	Denise Villagran
Hospitality	Laura McClelland
Legislative / GRIP Garcia	Leo Barrera / Eddie Garcia
Grip Goddess	?
Education	Nedra Clingan
Media	Tina Durand
Public Service	Patricia O'Brien
Newsletter	Shannan Phillips
Website	Tiffany Pharis
Sponsorship	Gae Callaway
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Trustees

Rick Ott, Kelli Campion, Annie Castro,
Laura Hebert, Nedra Clingan

Trustees Emeritus

Diane Lee, Kathy Greene, Denise
Villagran



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Spicy Apple Filled Squash

1 Acorn Squash, Halved and seeded.
1 Golden Delicious Apple, peeled, cored
and sliced
2 tsp. Melted butter
2 tsp. Brown sugar
1/8 tsp. Cinnamon
1/8 tsp. Nutmeg
Dash of ground cloves

Heat oven to 350. Grease a 1-quart
baking dish. Place squash skin
side up, cover and bake 30 minutes.
In medium bowl combine apple,
butter, brown sugar, cinnamon,
nutmeg and cloves. Turn cut sides
of acorn up; top with apple mixture.
Cover and bake 30 minutes or until
Apples are tender.

TAHU MEMBERSHIP BLITZ!!!!

You all earn your living by selling
Now is the time to sell and protect your living
The higher our member number the bigger our voice
We can make a difference in November!

SEPTEMBER 1ST- OCTOBER 31ST

November will be here before you know it, so let's have a Blitz!
Any TAHU member who *sponsors* a new member between

September 1st and October 31st

will be entered into a drawing for

two \$100 prizes

The more new members you bring in, the better chance of
having your name drawn.

*TAHU is 1869 members strong today, but 1900 has such a nice
ring to it.*

What do you say Texas?

Let's let them hear from 1900 TAHU members in November and
have a little fun doing it!!

Susan F. Burdette, CEBS
TAHU Membership Chair

(See page 4 for a membership application)

**COASTAL BEND ASSOCIATION OF HEALTH UNDERWRITERS
NAHU MEMBERSHIP APPLICATION**



Last Name	First Name	Designation (s)		
Company	Title	Referred by / Sponsor		
Mailing Address		City	State	Zip
Telephone	Fax	Email Address		
Home Address (for Legislative Purposes)	City	State	Zip	Home phone number

Full NAHU Membership:

NAHU Dues \$195.00 TAHU Dues \$100.00 CBAHU Dues \$15.00 <hr/> Total Dues \$310.00	___ Check payable to NAHU ___ Monthly Bankdraft \$25.83/mo ___ VISA, M/C, AMEX	Local Affiliate Member: \$55.00 Renewable billed Jan 1 st (Current full member of another TAHU Chapter) Local Associate Member: \$50.00 Renewable billed Jan. 1 st (support staff not working in sales capacity) Bank draft not available for Affiliate & Associate Memberships. (Checks payable to CBAHU)
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Credit card # _____ Signature: _____
 Expiration Date: _____ Val. Code _____ Circle One: VISA M/C AMEX

Bank Draft Authorization: I / We hereby authorize the National Association of Health Underwriters to initiate debit entries to my / our account named at the Bank below, hereinafter called BANK. This authority is to remain in force and effect until BANK has received written notification from me / us of its termination in such time and in such manner as to afford BANK a reasonable opportunity to act on it.

(A BLANK VOIDED CHECK FROM THE ACCOUNT YOU WISH TO HAVE DEBITED MUST ACCOMPANY THIS APPLICATION)

Name _____ Bank Routing _____ Account _____
 Signature _____ Date _____

Mail Application & Check to: Nidia Hafer - Membership Chair Ph# 361-658-5630
 Via email: ndhafer@sbcglobal.net Fax# 361-852-9001

Please indicate your area of practice:

___ Long Term Care	___ Disability	___ Managed Care	___ Retirement
___ Individual	___ Large Group	___ Small Group	___ Worksite Marketing
___ TPA	___ Self Insured	___ Medicare Supplement	___ Dental

Board Committees I'd to help on:

___ Membership ___ Special Events ___ Newsletter ___ Education events (CE)
 ___ Legislation ___ Anywhere I can be useful

Legislative Happenings

I would like to extend my deepest appreciation to those who contributed to the TAHU PAC during our Symposium. We raised over \$1200 and wanted to thank my heroes in this article:

Gae Callaway
Sharon Di Santis
Tina Durand
Richard & Nordema Galen
Elizabeth Perez
Tiffany Pharis
Shannan Philips
Judy Smith
Pam Taylor
Denise & Urban Villagran

There is still time to make a difference as every Dollar collected is that much more that the PAC didn't have. Our goal is to have 100% of our membership contribute to the TAHU Pac. We have until December 12th to contribute and dispense checks to those candidates that support our insurance industry in Texas.

Please contact me or any Board Member for a TAHU Pac form. Remember, give until it feels good.

I appreciate all of you for your support and tolerance of me asking for your participation. Please step up and let's be the first chapter with 100% contributors to the TAHU PAC.

Leo R Barrera, Jr.

Legislative Thought-

We are less than a month away from the Mid-Term Elections. There is a lot at stake and it has the makings for significant outcomes.

Please use and participate in the NAHU webinars (www.nahu.org) as well as accessing the tremendous amount of outreach they provide us as members. The Kaiser Foundation (www.kff.org) provides great information on a variety of health care topics in a non-partisan manner. Also, pick up the current issue of Consumers Reports (www.consumerreports.org) on the newsstands now.

Be objective in your sources as it will improve one's knowledge and accuracy in the field. We increase our value to our clients and prospects we serve.

Don't forget to Vote and vote often if you can (disregard the vote often bit, I meant give often to the Pac if you can!!)



CBAHU Monthly Luncheon
Hilton Garden Inn
Tuesday, October 12th

Lunch will be served from
11:30-12:00

Speaker:
Mark Bellman

CE: The Brave New World of Small Business Tax Credits
Course #: 80772 & Provider #: 37719
CE Hours: 1

\$20.00 per member with RSVP
\$30.00 per member with no RSVP
\$20.00 per guest of member with RSVP (single visit)
\$30.00 per non-member/guest
(waived if you join CBAHU at the meeting!)

Sponsored By:
Corpus Christi Medical Center

RSVP to Laura McClelland @ 688-0992

lmcclel@uhc.com

No later than Friday, October 8^h, Noon please